

## CURRICULUM VITAE

GAMAL ABDEL GADIR MOHAMED IBRAHEM ALIM

### Personal Information

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**Skype, Twitter and LinkedIn:** gamalalim

**Home:** Khartoum, Burri almahas Sq. 6 House: NO. 1      **Nationality:** Sudanese

**Marital Status:** Single      **Date & Place of Birth:** 24<sup>th</sup> Aug.1973 – Omudurman,



### Career Profile

1. Agribusiness
2. Microfinance
3. Business Development
4. Financial/Economic Analysis of Agricultural and Rural Development Programmes /Projects
5. Programme/Project Cycle Management
6. Strategies, Policies and Programmes Management
7. Economics of Agriculture and Rural Development;
8. Food Security and Poverty Reduction
9. Capacity Development
10. Institutional Development
11. Training, Sessions and Events Management
12. Partnerships Building and Networking
13. Resource mobilization and fundraising
14. Agribusiness Incubation
15. Entrepreneurship and Agripreneurship
16. Business development and marketing
17. Curriculum development

### Personal Statement and Summary of the Working Experiences

*Most of the people agreed that Agriculture it is classified as one of the hardest profession either in the field level or decision making, and it need a special kind of personality with multi dimension thinking and decision making, I do believe agriculture granted that for its employees, in between continuation of difficulties and challenges, the strong career building can come out.*

*Based on that philosophy my career was building and still continue to grow up, I entered the work life and knew the value of work earlier at intermediate stage, I moved between public and private sector, later I completed my Bachelor degree and joined the Ministry of Agriculture 2004 from that time I decided that there is nothing more interesting than agriculture.*

*Challenges of food security, poverty reduction, rural development, natural resource management enlightened my mind when I was junior staff, with advices of bosses and senior staff I was taught the global challenges and how countries can come together to solve problems through bilateral and multilateral relations, I was very lucky at that time to be in a position to know about the development issues and in the same time about the investment through my participation in missions and long term assignments with national and international expats on investment and private sector development, designing the business plans, the economic and feasibility studies for agricultural programme and project*

*At that time, I was a little bit confused about which appropriate approach for developing countries, is it long term development interventions with wide and equal coverage or investment injections to reinvent the well and create more jobs. To come out of this dilemma I decided to have a master degree and I did my MBA, where new concepts about marketing research, risk and financial management, human resources, etc. were learnt.*

*A various training courses internally and abroad helped me well to ease my duties and responsibilities especially when I was being motivated to be in up level positions.*

*Now I have more than 16 years working experiences, mainly in Agriculture development, Agribusiness microfinance and international cooperation, in particular ten years of experience at the Federal Ministry of Agriculture, the main duties & achievements during this period can be summarized in the followings:*

- *Establishment of the Microfinance Unit and designing the Business plan.*
- *Establishment of the Strategic Partnership Department and designing the Business plan.*
- *Participation in designing numbers of feasibility studies for investment projects.*
- *Designing financial statement for multi investment projects*
- *Monitoring and evaluation for number of development programs and projects focused on agribusiness and enabling environment for small scale agricultural entrepreneur's development.*

- *Advocacy and lopping management for a number of agricultural strategies, plans and policies*
- *Mastering SUDAN CAADP process from startup of pre CAADP Compact (August 2008) until end up of post CAADP Compact and holding Business Meeting March 2016, this includes facilitation of multi-stakeholder engagement, public private relationship management policy development capacity development and media & Public Relations*
- *Participation in Sudan Agriculture Investment Plan (SUDNAIP 2016-2020) as country master plan.*
- *Liaising with different governmental bodies pertained to different food security and rural development issues.*
- *Official overseeing for foreign funded projects (Implemented by different organizations: FAO, IFAD, WB, WFP, JICA, ...,etc.).*
- *Participating in the formulation of various strategic papers governing Sudan and some organization relationship (JAM with “MDTF”, COSOP with “IFAD”, CPF with “FAO”.*
- *Participating in development of SUDAN CAADP Compact from launch up to signature of final documents this includes participation in internal and external forums and meetings.*
- *Participating in development of the Ministry master plans, annual plans and budgets.*

*Two years contracted period with Food and Agriculture Organization FAO-Sudan Office in Support the coordination, supervision of implementation and monitoring of FAO Sudan programmes and projects, the main duties & achievements during this period are:*

- *Focal Point for activities on Sudan National Agricultural Investment Plan (SUDNAIP) this include inception and validation workshops, conducting training in M&E, PCM, and Agribusiness strategy,*
- *Liaising with implementing partners (Federal and States), Non-Government Organizations and Donors/Development Partners, on FAO Sudan programme/projects activities being jointly implemented with the partners.*
- *Participating in the identification and conceptualization of new projects.*
- *Collection, organization, and dissemination information and data related to the FAO programming with regard to developments in agriculture, natural resources and rural development sectors.*
- *Responsible for coordination of information flow between FAO and partners which are not limited to government intuitions, private sector, UN organizations, NGOs and academia*
- *Directly responsible for maintenance of a Project Monitoring database. This includes troubleshooting of programming problems and assessment report writing.*

*inspite of all knowledge and experiences I accumulated over the past years, I am still have deep filling that I am not approached the middle of the tunnel but I am also confident enough that my multitude of talent makes me a capable to take any responsibility and handle any hard situation tackled to me.*

### **Skills:**

#### **Personal Skills:**

Team management with different multicultural backgrounds.  
 Strong inter-personal skills, self-motivated and result base oriented  
 Ability to effectively build and manage networks and relationships  
 Highly developed conceptual, analytical and innovative problem-solving ability.  
 Demonstrated awareness and knowledge share between local community level and decision making level.  
 Competent verbal and written communication in Arabic and English languages.  
 Hard worker with stand working under pressures in different conditions

#### **Language Proficiency:**

Arabic: Mother tongue.  
 English: Very Good

#### **Computer Skills**

Professional on Windows Application and Office Package MS {Word – PowerPoint Outlook }.  
 Good Command with other Office Packages MS {Access – Excel – Publisher –, etc... }.  
 Good Troubleshooter, Windows installation and setting up.

#### **Professional Software**

Good Command with:  
 COMFAR for Fesibility Studies  
 PALO ALTO for Business Plan

Good Command with other Office Equipments {Scanners – Faxes - Mindjet for Mmind Manager  
 Photocoopiers}.  
 SPSS for statistical planning  
 RIMS for M&E  
 MS Project

## Education

- Aug. 1993- Dec. 1999 **B.S.c Agricultural Sciences in Agricultural Economic** – Faculty of Agricultural Sciences, University of Gezira the main subjects are:
- Basic Agricultural curriculum for three years.
  - Specialization subjects (Economics, Econometrics, Rural Development , Agricultural Marketings and International Trade.
- Jan. 2001 **Computer Certificate** – ACTS Company with main subjects:
- Windows applications
  - MS Office Package (Word-Excell – Powerpoint-Access-Outlook-Frontpage)
- Oct.2007- May 2009 **MBA General** - Sudan University for Science & Technology, the main subjects are:
- Human Resource Management
  - Financial and Risk Management
  - Marketing Research and Startegy Managment
  - Startegic Managment
  - Accountant for Manger
  - Mangerial Economics
  - Enterrenuirship
  - Mnagment Information Systems

## Professional Training and Courses

### Local Training Certificates

- 7<sup>th</sup> – 13<sup>th</sup> Sep. 2004 **PARTICIPATORY PLANNING** Course organized by Ministry of Agriculture & Forestry in collaboration with FAO Organization
- 22<sup>nd</sup> Nov. – 2<sup>nd</sup> Dec. 2004 **THE MODERN ETHODS FOR NEGOTIATION** Course from National Center For Diplomatic Studies Organized by Arab Organization for Agricultural Development in Collaboration with Ministry of Agriculture & Forestry
- 20<sup>th</sup> Nov. – 12<sup>th</sup> Dec. 2005 **Conferences Diplomatist, and Workshops Preparation** Course from National Center for Diplomatic Studies Organized by Arab Organization for Agricultural Development in Collaboration with Ministry of Agriculture & Forestry
- 27<sup>th</sup> May – 1<sup>st</sup> June 2006 **AID Business Process** Workshop from Sudan Academy for Administration Studies Organized by Ministry of International Cooperation in Collaboration with United Nation Development Program {UNDP}
- 25<sup>th</sup> Nov. – 20<sup>th</sup> Dec. 2006 **Monitoring & Evaluation of Projects** Course from Development Initiative Group {DIG} Organized by Ministry of Agriculture & Forestry in Collaboration with International Fund for Agriculture Development (IFAD)
- 1<sup>st</sup> – 11<sup>th</sup> Jul. 2007 **Financial Management of Projects** Course from Management Development Center Organized by Ministry of Agriculture & Forestry in Collaboration with International Fund for Agriculture Development (IFAD)
- 11<sup>th</sup> – 30<sup>th</sup> Aug. 2007 **Project Preparation & Management By Computer** Course from Management Development Center Organized by Arab Organization for Agricultural Development, in Collaboration with Ministry of Agriculture & Forestry
- 21<sup>st</sup> – 22<sup>nd</sup> Mar. 2010. **NERAKIN/NAIS National Training Workshop for the Sudan,** from Agricultural Research Corporation (ARC) – Wad Medani (Sudan)
- 7<sup>th</sup> – 18<sup>th</sup> July 2011 **Project Design Monitoring & Evaluation** Training course from Sudan Productive Capacity Recovery Programme (SPCRP), FAO, EU, MoA, Khartoum Sudan.
- 25<sup>th</sup> Feb. – 1<sup>st</sup> Mar.2012 **Methods of Agricultural Surveys** Training course from Sudan Productive Capacity Recovery Programme (SPCRP), FAO, EU, MoA, Khartoum Sudan.

11 <sup>th</sup> – 16 <sup>th</sup> Mar. 2012	<u><b>Statistics Data Analysis (SPSS)</b></u> Training course from Sudan Productive Capacity Recovery Programme (SPCRP), MoA, FAO, EU, Khartoum Sudan.
30th Apr. 2012	<u><b>"Introduction to the WTO"</b></u> , Online course from Institute for Training and Technical Cooperation in the World Trade Organization (WTO) Geneva, Switzerland via internet.
2 <sup>nd</sup> – 6 <sup>th</sup> Sep. 2012	<u><b>Rural Development Concepts &amp; Experiences</b></u> Training course from University of Khartoum, Development Studies & Research Institute, Khartoum Sudan.
2 <sup>nd</sup> – 6 <sup>th</sup> Dec. 2012	<u><b>Project Implementation</b></u> Workshop from African Development Bank Group (African Development Institute), , Khartoum Sudan
11 <sup>th</sup> – 14 <sup>th</sup> Feb. 2013	<u><b>Documentation &amp; Communication</b></u> Training course from (KriaNet, IFAD-IDRC-ileia), , Khartoum Sudan
21st – 23rd Oct. 2017	<u><b>Desgin, Establishment and Opersionalizaion of Sustainable Business Incubators</b></u> Course from Roadmap Training Center - Khartoum Sudan
11 <sup>th</sup> -16th March 2018	<u><b>Business Incubation Management TOT Training course</b></u> from the Ministry of Agriculture & Forests (MOAF) & International Institute of Tropical Agriculture (IITA) in Collaboration with African Agribusiness Incubators Network (AAIN) Khartoum Sudan
4 <sup>th</sup> -6 <sup>th</sup> August 2019	<u><b>Standard Operational Procedures SOP Training workshop</b></u> from the Ministry of Agriculture & Forests (MOAF) EANABLE Youth Sudan Program in Collaboration with & International Institute of Tropical Agriculture (IITA) Khartoum Sudan
7 <sup>th</sup> -8 <sup>th</sup> August 2019	<u><b>Communication for Development C4D Training workshop</b></u> from the Ministry of Agriculture & Forests (MOAF) EANABLE Youth Sudan Program in Collaboration with & International Institute of Tropical Agriculture (IITA) Khartoum Sudan
1 <sup>st</sup> – 5 <sup>th</sup> Decmebr 2019	<u><b>Advance Excel training course</b></u> from outsource training center khartoum Sudan

### **Abroad Training Certificates**

5 <sup>th</sup> Nov. – 2 <sup>nd</sup> Dec. 2007	<u><b>RURAL ENTERPRISE DEVELOPMENT</b></u> International Course from National Institute of Rural Development (NIRD), Hyderabad, INDIA Sponsored by AFROASIAN Rural Development Organization
10 <sup>th</sup> – 26 <sup>th</sup> Nov. 2010	<u><b>Advanced Course on Quality &amp; Safety of Agro-products</b></u> , International Course from Egerton University – Republic of Kenya in collaboration with Nanjing Agricultural University – People’s Republic of China
30 <sup>th</sup> Apr.– 4 <sup>th</sup> May. 2012	<u><b>"Frontiers in Development Policy"</b></u> International Course, from the World Bank Institute in collaboration with Korean Development Institute "KDI" School of Public Policy and Management – United States of America
19 <sup>th</sup> Aug. – 6 <sup>th</sup> Sep. 2013	<u><b>"Micro-Finance and Credit Management for SMEs in Developing Countries"</b></u> International Course, from Agricultural & Rural Management Training Institute (ARMTI), Ilorin-Nigeria, Sponsored by AFROASIAN Rural Development Organization
26 <sup>th</sup> – 30 <sup>th</sup> Oct. 2013	<u><b>"Micro-Finance Management"</b></u> Regional Course, from Arab Organization for Agricultural Development, Amman – Jordan

### **Work Experience**

May 1992 – Aug. 1993      **Clerk**      Department of Personnel & Department of Accounting, Blue Nile Packing Co.

1. Compiles and maintains personnel records: Records employee information, such as personal data; compensation, benefits, and tax data; attendance; performance reviews or evaluations; and termination date and reason.
  2. Processes employment applications and assists in other employment activities.
  3. Updates employee files to document personnel actions and to provide information for payroll and other uses.
  4. Examines employee files to answer inquiries and provides information to authorized persons.
- Compiles data from personnel records and prepares reports

Mar. 1994– Jan.1999 on **Sales Manger** Abu Ali Akhwan Co for Trucks Spare parts  
Uneven Periods

1. Maintains sales volume, product mix, and selling price by keeping current with supply and demand, changing trends, economic indicators, and competitors.
2. Establishes and adjusts selling prices by monitoring costs, competition, and supply and demand.
3. Client Relationship Management CRM

23<sup>rd</sup> Feb.–9<sup>th</sup> Mar. 2003 **Sales Representative** Arab Company for Agricultural Production & Industry  
Milk Factory

1. Planning and organizing daily sells work
2. Adjusts content of sales presentations by studying the type of sales outlet or trade factor.
3. Focuses sales efforts by studying existing and potential volume of dealers.
4. Submits orders by referring to price lists and product literature.
5. Keeps management informed by sells reporting.
6. Monitors competition by gathering current marketplace information
7. Contributes to team effort by accomplishing related results as needed.

30 Jul. – 30 Aug. 2003 **Data Entry Clerk** Plan – SUDAN Organization

1. Prepares questionnaires for computer entry by compiling and sorting information; establishing entry priorities.
2. Enters and maintains data entry requirements by following data program techniques and procedures.
3. Verifies entered customer and account data by reviewing, correcting, deleting, or reentering data; combining data from both systems when account information is incomplete; purging files to eliminate duplication of data
4. Tests customer and account system changes and upgrades by inputting new data; reviewing output.
5. Secures information by completing data base backups.

1<sup>st</sup> Jan. 30<sup>th</sup> Apr. 2004 **Agricultural Inspector** Bilateral Cooperation Administration Ministry of  
Agriculture & Irrigation

1. Desk officer for some Asian countries.
2. Accompanying foreign delegates missions
3. Participating in
4. Arrangement events protocols of foreign delegates
5. Participating in preparation of the periodic plans and performance reports for bilateral department
6. Carried out the documents for events related to bilateral relations.
7. Participated in formulation of bilateral documents (Meeting Minutes, MoU, Agreements)

1<sup>st</sup> May–25<sup>th</sup> Sep. 2004 **Assistant in Executive Office** for Director General of International Cooperation &  
Investment, Ministry of Agriculture & Irrigation

1. Carrying out and following up the D.G correspondences and decrees with 4 sub level Departments
2. Arrangement of mission programmes and field visits for foreign delegates of international organizations and delegates from foreign countries
3. Carried out the email correspondences of D.G
4. Rapporteurs for internal committees
5. Liaison with different ministry departments

26<sup>th</sup> Sep.2004-17<sup>th</sup> July **Executive Manager**  
2008.

for Director General of International Cooperation &  
Investment, Ministry of Agriculture & Irrigation,  
September

1. Participating in formation, appraisal and evaluation missions for development /investment programmes and projects
2. Participating in formation of investment project profiles and presentations
3. Participating in negotiation of bilateral- multilateral /Investors meetings and conferences
4. Liaising the coordination of international relationship (bilateral - multilateral) with national, state ministries and institutions in relation to agriculture, food security and rural development issues.
5. Preparation and follow up the periodic plans, performance reports for directorate
6. Carrying out and drafting the documents for events related to international relationship (bilateral - multilateral)
7. Conducting the Steering committees of foreign funded projects.
8. Participating in formulation of bilateral documents (Meeting Minutes, MoU, Agreements)
9. Participating in Formation, appraisal and evaluation missions for development programmes and projects
10. Supervised the daily office transactions correspondences with fifth sub level administrations.

18<sup>th</sup> July 2008 – 15<sup>th</sup> July **Deputy Executive  
Manager**

for Director General of International Cooperation &  
Investment, Ministry of Agriculture & Irrigation,  
September

1. Participating in formulation of various strategic papers governing Sudan and some organization relationship (JAM with 'MDTF', COSOP with 'IFAD', CPF with 'FAO' and CAADP with 'NEPAD').
2. Participating in preparation for number of feasibility studies for agricultural investment projects.
3. Participating in evaluation of different investment project proposals based on ministry's priorities and criteria.
4. Conducting and implementing training plans for the Staff of directorate
5. Contributing to the arrangement of bilateral technical committees.

1<sup>st</sup> June 25<sup>th</sup> Nov.2011 **Business  
Developer**

Agribusiness Investment Development Agency Ministry of  
Agriculture & Irrigation  
(Temporary unit supervised by international consultant)

1. Participation in development of business plan of the unit
2. Administrative tasks and team leader responsibilities
3. Contribute to production of promotion materials that used to attract investment into the agriculture this include high quality presentations illustrate the viability and high profitability potential, and thus be deemed as attractive investment opportunities by private entrepreneurs - local and international.
4. Contribute to production and designing financial statement of four feasibility studies which are:
  - Mixed Farming Oum Jwaser, Northern State Feasibility Study Report Project & Financial Appraisal
  - Sennar Sugar Project Feasibility Study Report
  - New Halfa Sugar Project Feasibility Study Report
  - Cotton production in Algaziera Scheme.
5. Data collection and management.
6. Liaising between the unit and other government and private sector institutions.

25<sup>th</sup> Nov.2011 – 15<sup>th</sup> July **Assistant  
director** to

Strategic Partnership Department – International  
Cooperation and Investment Directorate, Ministry of  
Agriculture and Irrigation

1. Initiating a unit to promote for agricultural investment through strategic partnership and
2. Participating in upgrading the unit to full-fledged administration in July 2012
3. Raising the awareness and promoting for the strategic partnership through preparation of the Presentations and Documentations.
4. Contributing to preparation of feasibility studies.
5. Participating in appraisal – evaluation of project proposals and feasibility studies based on ministry's priorities and criteria.
6. Participating in preparation of the contractual farming agreements.
7. Following up the implementation of strategic partnership projects.
8. Preparing for/Participating in field visit missions.

16<sup>th</sup> July 2012 – 16<sup>th</sup> Nov. 2013. **Director**

Microfinance Unit Ministry of Agriculture and Irrigation

1. Designing and implementing the business plan of the unit.
2. Developing organogram and structure of the unit and conducting staff mapping
3. Participating in linking the unit with state ministries regarding agricultural microfinance.
4. Scaling up the relationship with microfinance providers (Banks, Microfinance institutions), through agreements, project proposals.
5. Developing some agricultural microfinance products.
6. Contribution to promotion of microfinance among the farmers.
7. Participating in related committees within ministry and outside.
8. Participating with other state actors in evaluation of microfinance strategy and national programmes
9. Participating in training session and raising awareness workshops
10. Supervising the daily office work

17<sup>th</sup> Nov 2013. – 31<sup>st</sup> Dec. 2015 **National Programme Consultant**

The Food and Agriculture Organization of the United Nations (FAO) Sudan office

1. Supporting the coordination and supervision of implementation and monitoring of FAO Sudan programmes and projects
2. Liaising with implementing partners (Federal and States), Non-Government Organizations and Donors/Development Partners, on FAO Sudan programme/projects activities being jointly implemented with the partners
3. Participating in the identification and conceptualization of new projects under the purview of Sudan Country Programme Framework and CAADAP compact
4. Collecting, organizing, and disseminating information and data related to the CPF regarding developments in agriculture, natural resources and rural development sectors
5. Participating in relevant government/development partner technical thematic/working group(s) in the agricultural sector
6. Participating in technical/policy workshops organized by FAO/UN Agencies, the Government of Sudan, Donors and Civil Societies that are related to FAO's mandate and activities
7. Focal Point for activities on Sudan National Agricultural Investment Plan
8. Monitoring and reviewing the status of the programme/project implementation to ensure that all operational activities are carried out in line with the work plan and the project document; identify inconsistencies and delays and submit proposal to the FAOR on how to improve results and increase efficiency;
9. Directly responsible for maintenance of a Project Monitoring database. This includes troubleshooting of programming problems that may arise from the database and attending to any programming needs of the database
10. Assisting in formulation of data collection tools and data collection exercises; preparation of data entry templates; data analysis and assessment report writing. This mainly relates to qualitative and quantitative beneficiary assessments and project evaluation activities.
11. This includes providing a supporting role to FAO Sudan field offices in conducting such activities and participation in training activities related to these activities
12. Responsible for coordination of information flow between FAO field offices and FAO Khartoum programme units on project monitoring and evaluation issues; soliciting feedback from relevant programme units on

issues raised with regard to progress of project activities and ensure its circulation to all responsible technical units

10<sup>th</sup> Apr. 2016- 31<sup>st</sup> Nov. 2016 **Acting Director** Microfinance Unit Ministry of Agriculture and Irrigation  
Mentioned above

1<sup>st</sup> Dec. 2016 – 10 Sep. 2017 **Freelance consultant**

1. Contribute to preparation of national conference on food Safety
2. Contribute to designing of three feasibility studies

1<sup>st</sup> April 2017 - 10 Sep. 2017 **Fundraising Coordinator (Temporary Tasks)** Agricultural Technology Transfer Society (ATTS) – NGO

13. Developing, implementing and monitoring fundraising strategies, that includes yearly targets to meet the costs of the current and future programmes;
14. Approaching and raising funds from partners which in line within organization's objectives;
15. Conducting research on potential donors/partners and build a database system about each of them. And highlight the funding criteria and area of cooperation which can match the organization's, or its partners vision and activities;
16. Developing, managing and updating organization databases to record the contacts and preference information; Maintaining a network of corporate contacts and effectively managing and maximizing these relationships;
17. Facilitating co-financing opportunities for partner organizations;
18. Developing annual work plans based on the approved strategy and if needed, preparing income and expenditure budgets for each fundraising initiatives;
19. Raising awareness of organization and its work at the National, Regional and International levels;
20. Developing and coordinating web-based fundraising, if needed;
21. Being well versed with the organization policies in general and having access to various corporate forums;
22. Assisting in the preparation of project proposals; organization events for partnership building between implementers and potential partners;
23. Ensuring all partners receive appropriate and timely reports and updates;

### **Current Position**

11 Sep 2017 **Agribusiness Specialist** ENABLE Youth Sudan Program

Under the supervision of the Program Coordinator, the agribusiness specialist will create and implement strategies to establish and successfully grow the agribusiness incubation program of ENABLE, aimed at supporting the growth of entrepreneurs. The services to be offered include technical training in modern farming and entrepreneurship, business advisory and mentoring, access to finance, partnership and networking, marketing, various types of training, and helping to create a conducive policy environment for youth entrepreneurship. Access to appropriate facilities for technical and business incubation and relevant technical, market and financial information are also provided.

#### **Duties and Responsibilities**

In close collaboration and coordination with International Institute for Tropical Agriculture (IITA) Technical Expert, the Agribusiness Specialist will be responsible for developing a comprehensive program of agribusiness incubation services to be offered to the young entrepreneurs. These services should include, but be not limited to technical and professional agribusiness entrepreneurial development programmes, including needs assessment of each entrepreneur, access to facilities, technical and business mentoring and coaching, personal development, networking and connecting, and access to markets/trade.

- Develop a strategic plan to advance the incubation program (pre-incubation, incubation and post-incubation) objectives;
- Lead the design and upgrading of Youth AgriBusiness Incubation Centers (YABICs) ; develop the operational procedures and governance;
- Assist in the development and strategic support in value chain development the design of agriculture, non-agriculture and agricultural off-farm market opportunities for youth that identify key local and regional market for youth;
- Assist with the intake process to ensure potential participants are serviced in a timely manner;
- Assist in conducting needs and market assessments for youth;
- Oversee the incubation centres operations to insure production efficiency, quality, service, and cost-effective management of resources;
- Lead the development and delivery of learning and training programs for incubation centres (modern farming, business development, agricultural entrepreneurship);
- Work with partners and other supporting players to develop incubation and post-incubation program that is adaptable to each incubates needs; develop the mentoring and coaching program during incubation and post-incubation, including the establishment of a network of coaches and mentors, experts and trainers and their engagement in providing capacity building services to young entrepreneurs;
- Provide technical backstopping to the state and YABICs focal points.
- Initiate and maintain effective relationships with private sector to provide youth with appropriate business support linkages for the development of bankable agribusiness proposals as individuals or as a group;
- Develop networks and clusters, activities and programs to create better collaboration and relations between youth, incubation centres, industry, banks, academia and relevant stakeholders;
- Facilitate youth access to finance from the Risk Sharing and Financing Mechanism (RSFM) of the program, banks and various other types of financial institutions;
- Provide ongoing technical assistance to the incubation centres, youth agribusinesses and foster opportunities for actors to learn from each other;
- Identify additional technical assistance needs among the trained youths and coordinate their capacity building In collaboration with M&E officer, elaborate monitoring and evaluation for agribusiness entrepreneurs and incubation centres;
- supervise and manage incubation centres performance and monitor progress through regular field visits;
- In collaboration with M&E officer, support the NPCU in ensuring that the project’s achievements, key lessons and best practices are effectively monitored and evaluated, documented and communicated to a broad range of stakeholders;
- Work with Project Coordinator to prepare regular project progress reports, built on monitoring and evaluation data and evidences based results.

## Achievements

Sep. 2009	1. Participating in The Western Sudan Resources Management Programme (WSRMP).
2010	2. Participating in midterm evaluation for Sudan Productive Capacity Recovery Programme (SPCRP) by EU/FAO
May 2011	3. Participating in preparation of an exit strategy study for SPCR.
12 <sup>th</sup> -14 <sup>th</sup> April 2011	4. A Sudan representative in the General Assembly of African Forum for Agricultural Advisory Services (AFAAS), Alisa Hotel, Accra Ghana.
August 2011	5. Contribute to and designing the financial statements for below feasibility studies <ul style="list-style-type: none"> <li>• Mixed Farming Oum Jwaser, Northern State Feasibility Study Report Project &amp; Financial Appraisal</li> <li>• Sennar Sugar Project Feasibility Study Report</li> <li>• New Halfa Sugar Project Feasibility Study Report</li> <li>• Cotton production in Algaziera Scheme.</li> </ul>
May 2012.	6. Participating in preparation of MoAI Information Management Action Plan
January 2013	7. Preparing a Business Plan for Microfinance Unit-MoAI

- Aug. 2008-March 2016
8. Participation in all steps of Sudan process with regard to The Comprehensive Africa Agriculture Development Programme (CAADP) which include pre and post CAADP Compact as per follows:
- National Medium-term Investment Plan (NMTIP) 2006
  - Sudan engagement under COMESA region 2008
  - Orientation workshops and advocacy from March – December 2008
  - Country stocktaking document 2008 - 2012
  - The signature of CAADP Compact 30 July 2013.
  - Post CAADP started August 2014, and preparation of the Sudan National Agricultural Investment Plan (SUDNAIP) with assistance from FAO November 2015
  - High level Business Meeting March 2016
- 1<sup>st</sup> March 2018 – 22<sup>nd</sup> November 2019
9. Development of Agripreneurship and Agribusiness Curricula for Agribusiness Incubation Program

### **Conferences Attended**

- 21<sup>st</sup> July 2010
- 23<sup>rd</sup> -25<sup>th</sup> March 2011
- 12<sup>th</sup> -14<sup>th</sup> April 2011
- 2<sup>nd</sup> - 4<sup>th</sup> May 2013
- 8<sup>th</sup> - 10<sup>th</sup> Sep. 2016
- 15<sup>th</sup> – 17<sup>th</sup> November 2016
- 26<sup>th</sup> - 30<sup>th</sup> March 2018
- 5<sup>th</sup> -8<sup>th</sup> September 2018
- 22<sup>nd</sup> to 28<sup>th</sup> of October 2018.
- 1<sup>st</sup> – 3<sup>rd</sup> April 2019
1. CAADP Day -; Ouagadougou, Burkina Faso.
  2. The 7<sup>th</sup> CAADP Partnership Platform (CAADP PP) Meeting,; Yaoundé, Cameroon.
  3. Third Symposium and General Assembly of African Forum for Agricultural Advisory Services (AFAAS), Alisa Hotel, Accra Ghana.
  4. Inaugural Session of the Africa Rural Development Forum (ARDF), Cotonou, Benin.
  5. 2nd Africa Rural Development Forum Yaoundé, Cameroun
  6. Workshop on Strengthening capacities of policy makers and other key stakeholders to develop competitive regional agricultural value chains in Africa, Addis Ababa, Ethiopia,
  7. Induction Program for Staff of the ENABLE Youth Sudan Program Staff by The International Institute of Tropical Agriculture – Ibadan Nigeria
  8. The African Green Revolution Forum (AGRF) -, Kigali Rwanda
  9. Learning visit to Leading Agribusiness Incubators in South Africa
  10. Global Forum for Innovations in Agriculture (GFIA 2019) Abu Dhabi, and Annual Investment Meeting.(AIM 2019) Dubai, UAE

### **Membership of Societies and Unions:**

1. Sudanese Agriculture Engineers Union
2. Sudanese Agricultural Council
3. Agricultural Technology Transfer Society (ATTS) –NGO
4. Food Safety and Quality Organization - NGO

### **Membership of Virtual Platforms**

Global Forum on Food Security and Nutrition FSN Forum  
 Collaboration 4 Development – World Bank forum  
 Global PPP Network –World Bank  
 Global Forum for Rural Advisory Services GFRAS  
 African Forum for Agricultural Advisory Services | ...  
 Africa Agribusiness Platform  
 Partnership for Aflatoxin Control in Africa (PACA)  
 South-South Opportunity!  
 Global Association of Risk Professional GARP  
 Forum for Agricultural Risk Management in Development FARMD  
 e-Agriculture  
 Swedish International Agricultural Network Initiative: SIANI  
 The African portals on Agriculture e – rails  
 Inclusive Business Accelerator  
 Agrilinks from UDAID

Microfinance in Sudan  
Organic farming in Sudan  
Sudan next generation

### Countries Visited

Egypt – Syria – Turkey – India – Burkina Faso – Kenya – Cameron – Ghana - UAE – USA, Benin, Nigeria, Jordan, Ethiopia; South Africa, Rwanda

### Recommendations

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### Reference Persons

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