

Saliem M. M. Saliem

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SUMMARY

Graduated in October 1992 from Saint Louis University, Philippines, with B.Sc. in Electrical Engineering Power, have been leading a portfolio of EPC Project Management & Business Development in Electrical Grid solution that is covering six emirates in UAE, dealing with Abu Dhabi Water & Electricity Authority, ADWEA, (TRANSCO, ADDC & AADC) Sharjah Water & Electricity Authority & Federal Electricity & Water Authority directly and through their several consultants (Lahmayer, Mott MacDonald, Electricite De France (EDF) etc..).

Managing several projects with a combined value of over \$500M. This position requires continuous interface with Government & Private Developers customers for integration and collaboration of projects activities and planning with several authorities, internal and external suppliers/subcontractors and facility schedules. Other responsibilities include: Funds/Baseline management, Budget, Tendering, cost and schedule performance reporting, financial analysis, and development of the annual operating plan. Additionally, was involved in the re-structuring of Water & Electricity Department of Abu Dhabi during the transformation to Private Entity with its own P&L, structuring and bringing to operation Service office of Siemens WL in Qatar, Merging and driving Ge Grid acquisition of Alstom Grid Business in Middle East and North Africa handling UAE Leading unit.

Was recognized as the leading motivation employee in the Middle East by Siemens LLC in 2015

WORK EXPERIENCE

Until June 2019 Has worked for **General Electric (Ge)-Renewable Energy**, Grid Solution as a Projects Director (Operation), from September 2015 to June 2019, as Leading & Organizing of the Portfolio Projects, coordination, control, monitoring and planning the commercial and contractual terms. Projects leadership manager for the project's operation for financial contribution & turnover of the portfolio that cover UAE (excluding Dubai).

Worked for **Siemens** from September 2011 to August 2015 as Leader Project Execution with a multinational team leading the contract from tendering to handover, costing and variations order negotiation. Responsible for achieving the technical & financial project objectives and efficient management of cost vs time, quality and safety, sub-contractors work and other effort to avoid oversight of the monthly target & reporting cycle through utilization of the site Earned Value Measurement System (EVMS).

In July 2004, was requested by **DAL Group** to Design, Build & Execute a renovation project to Automate the Electrical Systems in Sayga Flour mills to optimise the use of the system and reduce the cost of operation, the project was completed in 2007 successfully and it's the first and only fully automated system which reduced the outage by 50% for the operation of the mills and the cost of energy by 20%

After graduation in 1992, Started working with DOE Abu Dhabi, and then assigned to Abu Dhabi Transmission & Dispatch Company (TRANSCO) Operation & Maintenance Engineer (Maintenance, Commissioning & Project Management) until 2004, Transco is the Transmission company of the United Arab Emirates.